

The Fuel & The Flame

College Ministry Notes, Principles, Ideas

Steve Shadrach

Introduction Notes

- One of the greatest things we can do for any student is to help give him or her an outward focus, instead of an inward one that most bring with them to college.
- When students take their eyes off themselves and their own problems and lift their gaze toward Jesus Christ and His purposes on earth, amazing things happen
 - Your life = Fuel; God produces the flame
 - *Reach the campus in order to reach the world*

Part 1 - The Fuel

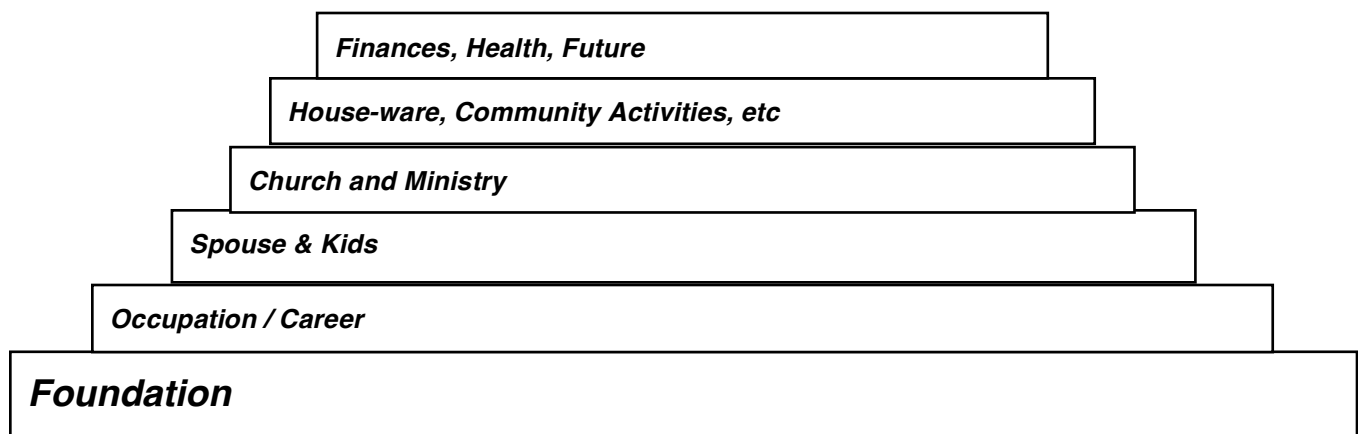
Five Keys to Your Personal Preparation

Chapter 1 - Lay Your Foundation

- The college years are the *best* time in life to build the essential knowledge, skills, character, and vision to prepare effectively for another 40, 50, or 60 years of walking with God and leaving a legacy of changed lives.
- **Shadrach's definition of college:** a four (or more) year window in a person's life when God has maximum opportunity to build a foundation into a life lived for Him
- College is ideal time for God to work in someone - Why? No longer under protective wing of mom and dad, can develop thoughts on own now, don't yet have to face the rush of responsibilities that come after graduation.
 - Dr. James Dobson says, "*a critical decade exists between the ages of 16 and 26 where 'most of the decisions that will shape the next 50 years will be made, including the choice of occupation, perhaps the decision to marry, and the establishing of values and principles by which life is governed. What makes this period even more significant is the impact of early mistakes and errors in judgment. They can undermine all that follows.'*"
- A deep and solid foundation must now be laid while in college, so that it can positively effect the rest of your life.

Build your own personal foundation

- The deeper and more firm the foundation, the better / bigger life for Christ you can live.
 - College is the best time to lay this foundation - Never have more time than now!
 - Depth of the foundation you build in college determines the strength & height of your building in years to come.
- If you can build a good foundation now, you will be thriving, rather than just surviving.
- Although the following chart is not in order (though maybe somewhat chronological), it provides a clear picture of how important a good foundation is. - These other things in your life, cannot escape the influence of your foundation.



The powerful percent

- We don't have to look far to see the incredible potential of college students.
- Although only one percent of the world's population is collegiate, it is a powerful percent!
- These students *will be* the leading our society in every way in the next 10-50 years.
- Focusing evangelistic efforts here is a *very* strategic way of expanding the Kingdom & fulfilling the Great Commission.
- North American college students make up ¼ of college students in the world
 - They represent the most reachable, recruitable, trainable, and sendable category of persons on the planet.
 - Bill Bright has said, "If we can win the university today, we will win the world tomorrow."
 - There is an unprecedented opportunity to share with these students brings an undeniable obligation

Historical Foundation

- Paul in Acts 19 - Not necessarily all students, but for Paul it proved to be a place where people were available and therefore was a strategic location to be.
- He saw the possibility of multiplication in this area of education

Eleven Students Who Changed the World

- The last 250-plus years of Protestant Missions from the West have been spearheaded and sustained primarily by college students. - They have provided most of the impetus and manpower.
- 1) Ludwig Von Zinzendorf
 - He started a 24 hour prayer vigil focused on world intercession that continued unbroken for 100 years!
 - The Moravians were a result of his missions society
- 2) John Wesley
 - Met a Moravian missionary in his college age years and came to Christ!
 - 10 to 30,000 people would listen to him preach!
 - He traveled over 250,000 miles, preached 40,000 sermons and gave away over 90% of his income
- 3) William Carey
 - "Father of Modern Missionary Movement"
 - "Expect great things from God. Attempt great things for God." - Carey
 - Wrote a book on the need for world evangelization and then formed a tiny group of men to go to India in 1793. He and his book created a bonfire of evangelistic activity that led many missions agencies to form over the next 25 years. He spent his entire life in India preaching the gospel, planting churches, and translating the scriptures into 40 different languages!
- 4) Samuel Mills and the "Haystack Five"
 - Small group of freshmen and sophomores gathered to pray one day and as a result initiated the first nationwide student movement and began the first six mission agencies in North America.
- 5) Hudson Taylor
 - Formed the China Inland Mission in 1865 and started to recruit students to go with him to the Chinese
 - CIM had sent 6,000 missionaries into China by 1949
- 6) Lottie Moon
 - Sailed to China as a single, 23 year old woman missionary
 - Churches were planted and thousands were eventually baptized
 - She at one point gave away all her money and food to help the starving - She died as a result...
- 7) C.T. Studd and the "Cambridge Seven"
 - These men ignited the most effective mobilization effort of all time: The Student Volunteer Movement
 - Their written story about giving up their fame and fortune to obey the missionary call, *The Evangelization of the World*, was distributed heavily
 - The story of these men giving up all to follow Christ, spread rapidly and had a great impact
 - **(NEED LEADERS LIKE THESE MEN!!!)**

- “I’d rather run a rescue shop within a foot of hell than live within the sound of a chapel bell. If Jesus Christ be God and died for me, nothing I sacrifice is too great for Him. - C.T. Studd

8) Luther Wishard

- Renewed the movement started by the Haystack Prayer meeting - He mobilized others to go overseas

9) Robert Wilder and the “Mount Hermon 100”

- Wishard invited DL Moody to come speak at the Mount Hermon conference in 1886
- God used Moody, Wilder and Wishard to ignite the 251 college students there - 100 of them signed a declaration that read: “We are willing and desirous, God permitting, to become foreign missionaries.”
- This conference and these 100 were the foundation of the Student Volunteer Movement that ended up sending 20,000 missionaries and had 80,000 students backing them.
- Started the motto, “The Evangelization of the World in this Generation!”

10) Grace Wilder

- Robert’s older sister - Their dad was a missionary in India for 30 years - He was a recruit of Samuel Mills
- She started a bible study for girls at a college in America and challenged them to sign a declaration saying, “We hold ourselves willing and desirous to do the Lord’s work wherever He may call us, even if it be in a foreign land.” - 34 girls signed it

11) Cameron Townsend

- Attempting to evangelize a jungle tribe in Guatemala, a native responded to Townsend, “If your God is so smart, why doesn’t He speak my language?” - Townsend as a result, dropped out of college and spent the next 10 years attempting to translate the scriptures into this tribe’s language.
- He ended up starting the Wycliffe bible translators

- During the SVM time, one out of every 37 students signed the declaration to be foreign missionaries

- If this same ratio was applied today, there would be over 400,000 college student missionaries!

What did these Student Firebrands for Christ Have in Common?

- 1) They were young and idealistic
- 2) They had strong vision
- 3) They usually had vocal opposition
- 4) They enlisted others
- 5) They persevered over the long haul
- 6) They had deep foundation in their walk with God

Now is the time to build the foundation

Quotes from other people in this chapter

- “We’re not saying that college campus is special in and of itself, just that our hearts are there. Our roots are there. Our calling is there. And our desire, like you, is to see God’s name magnified in this collegiate generation.” Louie Giglio
- “There are about 3,300 colleges in the U.S.. There are about 25,000 around the world, Despite the efforts of so many groups, more than a third of the world’s college campuses do not have any contact with full time Christian workers.” - Patricia Burgin
- “College students are idealistic, energetic, and active. They comprise one of the greatest reservoirs of manpower for the cause of Jesus Christ in the entire world.” - Dennis Gaylor
- “College students today are waiting to be challenged and led in the greatest revolution in history - the fulfillment of the Great Commission.” - Bill Bright
- “What would happen if God arose and He enlisted and empowered this generation of students? What could God do in the years to come through this spiritually powerful percent?” - Patricia Burgin

Chapter 2 - Develop Your Character

Don't Get Spiritual Amnesia

- As a Christian we are to be a walking talking mirror of Christ
 - One list of qualities is in Gal 5:22-23
 - As you build your foundation, these are the types of materials you want to make up your character and personality
 - Build these into others also
 - Commit to view yourself like God views you and it will produce in you a healthy self esteem and confidence

Four Qualities Every Christian Laborer Should Possess

□ 1) Love

- Great Commandment
- Love is not a feeling but a decision
- Relationships are what you will be thinking about on your death bed
- 1 Cor. 13 - Love is most important - Nothing else comes close
- Lots of our happiness comes from the relationships we have with those closest to us.
- Depression = "Lack of intimacy with God and / or others."
- The students on the campus are secretly desperate for someone to love them unconditionally & to believe in them
- Greatest measure of Christ-likeness is not the number of memory verses you know - But it is how much you love
- Love like Jesus who laid down His life for others

□ 2) Holiness

- God is looking for clean vessels (2 Tim. 2:20-21; 2 Cor. 4)
- The Lord isn't impressed by what we say, do or look like on the outside --> He cares about our hearts - Stay clean
- 1 Peter 1:16 - We are commanded to be Holy!
- Same thing in Rom. 12:1 - Living and Holy Sacrifice
- We are really as spiritual as we choose to be
- We must be regularly feasting our minds on the Holiness of God through the Word and worship
- AW Tozer believed that the most significant thoughts a person could think were thoughts about who God is

□ 3) Servant-hood

- Servant Leadership - Love and Serve those you lead (Not the opposite --> Them loving & serving you as the leader)
- Pray for and serve them
- Mark 10:45 - True Servant Leadership
- One Word definition of Leader = Servant
- Luke 17:10 - We are only unworthy servants / Slaves - Only did our duty
- Embracing the attitude of a servant leader will keep you humble when Christ starts to ignite your campus for Himself
- Make decision to live your life in a way that serves others, more than yourself
- What if you began to define success by how others around you were doing, instead of yourself
- You can have incredible influence as a servant

□ 4) Faithfulness

- The Christian life is a marathon and not a sprint
- Jesus was looking for people who would run with Him for the long haul
- Same with Paul - 2 Tim. 2:2
- Prov. 20:6 - *"Many a man proclaims his own loyalty, but who can find a trustworthy man?"*

- **Faithfulness Test:**

- 1) Are you faithful in the small things? - Luke 16:10
 - Do your responsibilities, large or small, with integrity and excellence
- 2) Are you faithful in the tough times? - Psa. 15:4 & 112
 - Keeping your word even when it costs you will prove just how reliable and credible you are
- I must be a pacesetter in faithfulness if I hope to pass this on to others.
- Need to develop conviction that I will always follow through in commitments to Lord and others
- It's critical that you make the ministry team and leader whom you report to a *greater* priority than the team of men you lead and disciple - Why? Like a chain reaction that produces strong levels of leadership or weak ones, you will reap what you sow
- The degree of faithfulness that your young disciples see you exhibit toward your leader is the same they will exhibit toward you. - We cannot ask others to do something we are unable or unwilling to do.

Four Pitfalls Every Christian Laborer Must Guard Against

□ 1) Fear

- "Doing what you're afraid to do."
- There are 300 "*fear notes*" in the bible and yet we still choose to be safe and comfortable and avoid things that are difficult or intimidating to us
- 2 Tim. 1:7-8
- God has supplied us with what we need for courage - Why back down from any worldly opposition?
- Don't let fear paralyze you - This will stop the flame from starting on your campus
- This will **cost you big time**

□ 2) Sexual immorality

- This leaves the biggest scars in people - Prov. 6:32
- These sins are the most rampant and most hurtful
 - A) Guard our eyes and heart - Job 31:1
 - B) Watch what you touch - 1 Cor 7:1
 - C) Be engaged in ongoing evangelism - Rev. 12:11
- Samuel Shoemaker believed that if a Christian leader wasn't involved in personal witnessing, it was just a matter of time until he or she fell into sexual sin

□ 3) Pride

- Humility is not thinking of yourself at all - Pride is think about yourself all the time & having an inflated view of yourself - Think of Isa. 42:8
- Christian leaders typically go through 3 stages:
- Obscurity - Young christian feels like a nobody
- Popularity - "Doing well" and having people praise him and ask him questions, etc
- Suffering - When suffering comes, many blame God. - Must respond correctly here
- Many aspire, but few attain - Ask God to maintain the right mix of encouragement and testing to keep us dependent on Him and not trusting in ourselves
- The Lord can't and won't use us if we are trying to accomplish great things for ourselves
- God opposes the proud, but gives grace to the humble. - 1 Peter 5:5
- We are usually the last to know about our pride - Everyone else sees it
- **Four Marks of Pride:**
 - 1) Defensiveness
 - 2) Prayerlessness
 - 3) Comparison
 - 4) Unteachability

- **Even Christ submitted Himself to the Father - Submitted to Leadership - Greatest follower of all time was greatest leader of all time - He “only did the things He saw and heard from the Father.”**
- Never be a great leader until you learn how to be a great follower.

□ 4) Bitterness

- Heb. 12:15
- Don't hold on to bitterness or it will dig deep into your soul
- Apply Matt. 5:39-41
- Extend grace to others like the Lord did to us and get rid of bitterness

Quotes from other people in this chapter

- *“Character is the key to world evangelization. Every worker has high purpose, but the weakest point is always character.” - Sherwood Eddy*
- *“A life that is wrapped up in itself makes a very small package.” - Howard Hendricks*
- *“God doesn't want to ‘Christianize’ your life, but to crucify your dreams, desires, ambitions...and to seek His.” - Todd Ahrend*
- *“A Servant: ‘Someone who gets excited about making other people successful.’” - Bill Gothard*
- *“We make a living by what we get, but we make a life by what we give.” - Winston Churchill*
- *“All of us have layers of fear around the ‘real us.’ They are defense mechanisms.” - Larry Crabb*
- *“Pride: ‘Man is the only animal that when you pat him on the head, his head swells up.’” - Church Swindoll*
- *“God never uses anyone greatly until He tests them deeply.” - A.W. Tozer*
- *“A coach is someone that makes you do what you don't want to do, so you can be what you want to be.” - Tom Landry*

Chapter 3 - Build your Convictions

Honesty is always the best policy

- People can agree with you on several points of spirituality, but the proof of Christian maturity is not just saying the right words, but is seeing whether or not these beliefs have trickled down from the mind and mouth into the spiritual bloodstream and became a reality in life.
- Character = What we do when no one is looking - What we are in private is what we are.
- God sees our motives to - Heb. 4:13
- Christ Himself is the foundation to build on - Luke 6:46-49; 1 Cor. 3:11-13
- Building blocks in foundation must be values and convictions from God's word and not our own opinions

What are you exchanging your life for?

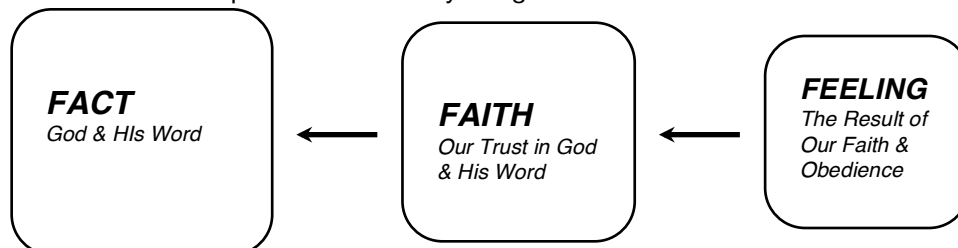
- When asking what your convictions are, the best way is to look at what you are exchanging your life for right now.
 - Eternal or temporal?
 - Exchanging time and money for something is showing that you value it - Bank account and planner
 - Matthew 16:25-26; Matt. 6:19-21

What's in your treasure chest?

- Whatever we count as valuable, we will treasure.
- Matt. 6:19-21
- Think about what it is you truly treasure.
- Passionately embrace the next seven convictions to build your life on and treasure and value - Put your heart on these

Seven Building Blocks for your life and ministry

- **1) Devotion to Jesus Christ**
 - “Unswerving adherence to something”
 - Who is really on the throne of your life? - Yourself or Christ?
 - There can really only be one priority in our lives that is the most important one - An obsession that dominates everything else - A source that everything else flows from
 - “God is most glorified in us, when we are most satisfied in Him.” - Piper
- **2) Saturation with the Word of God**
 - To Doubt authority of scriptures is to doubt God Himself
 - Use God's word to get to know God better
 - Use the Hand Illustration to get to know the word better
 - Hearing, Reading, Studying, Memorizing, Meditating, Applying
 - “Either the bible will keep you from sin, or sin will keep you from the bible.”
 - Absorb the word into your life.
- **3) Empowered by the Holy Spirit**
 - John 16:14
 - Allow Holy Spirit to control and empower us for Godly living and service



*The “**Facts**” should pull our “**Faith**” with our “**Feelings**” following closely behind. We cannot afford to reverse, or mix up this order.

□ **4) Bonding with other Committed Believers**

- Seek to plug in at church and with college ministry
- We all ought to have a “contribution” and not only “consumption” mindset
- Heb. 10:24-25
- Find ways that contribute your time, talent and treasures to a local body
- Scriptures must be taught, godly leadership, genuine worship, caring congregation
- Do ministry together and disciple people in a community - Not by yourself

□ **5) Evangelizing the World**

- “To preach the gospel to; to convert to Christianity”
- If love is meeting other people’s needs and the essential need everyone has is to establish a personal relationship with their Maker and Savior, then the greatest act of love I could ever show anyone is to give them an opportunity to start that relationship.
- We need to share the gospel along with living the gospel.

□ **6) Multiplying your Life**

- Genesis 1:28 & John 15:6
- If we are asking about how many people are at our meeting and other quantity related topics, we are more concerned with addition than multiplication probably.
- Billy Graham could win 10,000 people a day to Christ and at that rate, he would reach the world in 1,200 years.
- But, if I won one guy, trained him for a year, and then he won one guy and I won another, now making four of us, we could reach the world in only 32 years if the chain remained unbroken!
- Must focus on discipling men - Don’t get distracted with big meetings!
- Leadership is a Process, not an event
- Leadership development is a process in which events fit.
- Purpose of events should be to strengthen the process of leadership development

Event

- 1) Encourages Decisions
- 2) Motivates Peoples
- 3) A Calendar Issue
- 4) Usually is about a big group
- 5) Challenges people
- 6) Becomes a Catalyst
- 7) Is easy

Process

- 1) Encourages Development
- 2) Matures People
- 3) A Consistency Issue
- 4) Usually about a small group
- 5) Changes people
- 6) Becomes a culture
- 7) Is difficult

□ **7) Perseverance over the Long Haul**

- A) We need training if we are going to succeed in the “marathon of life”
- B) We should have a steady diet of spiritual food and drink to sustain us long term.
- C) There will be tremendous trials and stress in the Christian Life.
- D) Never, ever give up!
- E) How we finish our Christian life says more about us than how we start.

The measure of a laborer, is what it takes to stop you.

- **Don’t sell out cheaply because of busyness, a discouraging semester, a broken relationship, loss of financial support, a heavy-handed discipler, or even losing that “loving” feeling with the Lord.**
- **There will be several attractive exits out of a life of laboring - Hang on and finish strong!**
- **This structure we are building (foundation and building blocks) has to last a lifetime!**
- **It is not a sprint, it is a marathon.**

Quotes from other people in this chapter

- *"In my opinion, 8 out of 10 christian leaders do not walk with God." - Howard Hendricks*
- *"Whatever is at the center of your life will be the source of your security, guidance, wisdom and power." - Stephen Covey*
- *"Mother Teresa died at age 87 with no money, belongings, family, or net worth on earth. What did she exchange her life for? A big account in heaven! - Shadrach*
- *"If Jesus is not Lord of all...He is not Lord at all!" - Tozer*
- *"If you do not choose one thing to be at the center, the inertia of life will choose it for you." - Shadrach*
- *"The Bible was given to us not to increase our knowledge, but to change our life." - Shadrach*
- *"The world has yet to see what God can do with a man that is fully consecrated to Him. With God's help, I am to be that man." - D.L. Moody*
- *"Young people are searching for a cause to give purpose to their lives. They ned to be re-introduced to the church and introduced to Christ." - Shadrach*
- *"In order to make a disciple, you must first be a disciple." - Shadrach*
- *"Send us some of your campus workers, trained in success as well as failure...so that we may know that they will endure!" - From India, 1886*

Chapter 4 - Prepare for Impact

It Only Takes One

- Revival comes when a group experiences heartfelt repentance and renewal.
- It usually starts with one person.
- Unfortunately, God rarely finds the one. - Eze. 22:30
- There are 3 kinds of people typically:
 - The kind that *make* things happen
 - The kind that *watch* things happen
 - The kind that *doesn't know* what's happening
- Walt Henrichsen said this in his discipleship classic, *Disciples Are Made Not Born*, "**If you are at college for any other reason than to be a missionary for Jesus Christ, you are there for selfish, sinful reasons.**"

Five Questions that must be answered

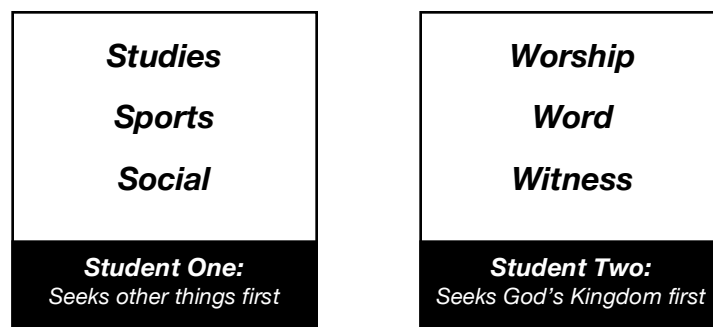
- 1) What is the Great Commission?
 - "Whose responsibility is the Great Commission?" - As long as we think the great commission is *our* responsibility, or *everyone's* responsibility, then it ends up becoming *no one's* responsibility. - We must see it as **my** responsibility.
 - How can you tell if some one has taken responsibility for the Great Commission? Simple. Do they have a plan to pull it off? It is obvious that people have seen school, dating, exercise, etc as their responsibility because they have made plans to achieve them
 - The great commission has been given to every believer.

He entrusted His Kingdom to a Ragtag Band of Jewish Nomads.

- This passage is in the imperative form. It is not an option.
- Imagine this passage as a sandwich with the upper slice of bread being :18 that contains His ultimate authority and *power*. :20 contains His continual *presence* with us which is the lower slice of the bread. The meat or the center of this passage is :19 where we are told to *make disciples*. We don't ever go *make disciples* apart from His *power* and *presence* with us.

➡ "...the main verb in this passage is 'to make' disciples. The other actions of 'going', 'baptizing', and 'teaching' are all participles that hang their full weight on the hub of the mandate to make disciples. A paraphrase of this text might read: 'I've provided you all of My power. So wherever you go, you are always to be creating for Me new followers from every group on earth. First have them publicly identify with Me, and then show them how to apply all the truths I have handed to you. And be assured, My presence will be with you forever.'"

- 2) What is your Life Objective?
 - Matthew 6:33 answers the question of when Kingdom work takes priority over good grades.
 - Below is an illustration of how two different students would probably plan their time:



- Student one first thinks to get studies, sports or social life into his daily plan while student two makes sure he first has the three W's planned in before he thinks about the others.

- This is the “6:33 Principle”
 - Do well in school, but not at the expense of obeying God in life and ministry.
 - If you don’t pick a direction for your life, someone else will for you.
 - Don’t let the “tyranny of the urgent” take your time and define your priorities for you
 - **There are three kinds of Christians:**
 - 1) Busy --> All kinds of activities packed in out of insecurity, not being able to say no, or no life objective.
 - 2) Effective --> Has determined priorities, but hasn’t picked out a specific place to apply them.
 - 3) Strategic --> Look at campus from God’s perspective and single out the group you will reach and disciple. The strategic will leave a legacy behind.
 - Must plan to neglect things that will distract you from your life vision / priorities.
 - Must come up with life objective to begin living by.
 - Few Ideas:
 - 1) Glorify God by Enjoying Him Forever
 - 2) Glorify God through knowing Christ and making Him known.
 - 3) Glorify God by raising up spiritual generations of student leaders flowing from the campus to the U.S. & nations.
- 3) What is vision, and How do I get one?
- This question makes us look at the Great Commission, our life objective, our school and even the vast spiritual needs and opportunities surrounding you.
 - Meditate on Eph. 3:20
 - Vision comes from you and God having an “asking & imagining” consultation
 - Need to discover what God is already doing and join Him! We want to colabor with the Lord.
 - Need to understand what He values.
 - There are only three things that last forever:
 - 1) God Himself
 - 2) God’s Word
 - 3) The Souls of People

Do you want to be a World-changer?

- Always include the world in your vision and never only your campus. --> Cling to big promises from God’s Word and trust He is able to use you to impact the world.
- 4) How big is your God?
- **Your vision will never be bigger than your view of God.**
 - **If we view our problems as large, it is because we have a small view of God.**
 - **Small God = Large Problems**
 - **Large God = Small Problems**
 - **Our responsibility is simply our response to His ability.**
 - You can tell how big your God is, by the things you are asking Him to do - Do you have a small or large God?
- 5) Are you prepared for Spiritual Warfare?
- Satan will come after the one who is deeply engaged in “Kingdom Work / Warfare”
 - 2 Tim. 3:12 - This verse is a clear promise that if we’re not being persecuted, we might not be living a godly life.
 - There are over 165,000 Christians currently being persecuted --> More than ever before in history.

I was the most loved and the most hated.

- When Nero, the Roman Emperor, threw believers to hungry lions in the crowded area, he and his leaders thought it would stamp out the Christian movement. Instead, believer *volunteered* to be eaten alive, to the amazement of the mob, who said to each other, “See how these Christians die!” - This response to persecution paved the way for an explosion of the faith in Roman Empire and a spreading of the gospel to the west.

- We are not only weekend warriors, but full time combatants.

Quotes from other people in this chapter

- *“The Great Commission is not an option to be considered, it is a command to be obeyed.” - Hudson Taylor*
- *“A life-purpose and vision statement should be biblical & comprehensive, yet simple enough to remember & to provide clear direction.” - Max Barnett*
- *“Worship is a way of gladly reflecting back to God the radiance of His worth.” - Piper*
- *“You can have as little as you are satisfied with or as much as God wants to give you.” - Tozer*
- *“The university campus holds such a pivotal position in our world, it has become a battleground of immense proportions. Satan knows its strategic importance. The church must not surrender its territory over to the enemy.” - Mike Armstrong*

Chapter 5 - Plot out your Strategy

- **Plot:** To chart, map, or make a plan secretly; to invent or devise a scheme
- **Strategy:** A careful plan or method; the science and art of military command exercised to meet the enemy in combat under advantageous conditions.
- 2 Tim. 2:3-4 - Suffer Hardship - Think of parallels between physical and spiritual warfare
- Just “being led by the Lord” sometimes just hides our fears or laziness
- **In Ministry, vision is what you want to see accomplished, and strategy is how to implement it.**

Six Steps to Get to the Heart of Your Campus

- **1) Always begin with prayer**
 - “Prayer is the real work of the ministry; service is just gathering in the results of prayer.” - S.D. Gordon
 - We are fools if we neglect praying for our ministries
 - “To be little with God is to be little for God.” - EM Bounds (Civil War Chaplain)
 - Think of Dawson Trotman’s example of getting men to pray at 4:30 AM for the world.
 - Pray laborers would be raised up to be sent *to* the world and *from* the world.
 - Pray without ceasing and you won’t regret it.
 - Prayer walks with men who need to learn to pray more and evangelize more.
 - **2) Concentrate on Building Relationships**
 - If we love someone, we will pray for them, share the gospel with them, and lay our lives down for them.
 - Our motive in ministry has to be genuine, authentic love for others, and the Great Commission should flow out of the Great Commandment.
 - **The true measure of a person’s success during His life is the quality of relationships developed with:**
 - 1) God
 - 2) Family
 - 3) God’s Family
 - 4) Those who don’t yet know Christ
- ### Two Kinds of Disciplers
- One man is real structured and not real loving.
 - The other is loving and invests in life. --> Loved, served, cared, invested in life.
 - Loving in spite of the disciples view of the discipler
 - Discipleship is a combination of **direction and affection**.
 - Must pour life into the person!
- **3) Plan for Seasons of Ministry**
 - **The Fall**
 - August is key time to meet new students and start recruiting process.
 - Goal for the first month is to meet as many students as possible & invite them to as many large or small group meetings of catalytic events possible.
 - Sponsor “rush parties” to recruit students the same way the frats do.
 - This is really the make or break time of the year --> Don’t catch them or at least meet them now and it will be tough to catch them later --> Their calendars will be filled up with other things.
 - September & October = Evangelism & Recruiting, Build relationships with students through fun, catalytic events, or fall conferences / retreats you are planning
 - **Don’t zero in too quick on only a few students**
 - **Follow up with students who have come to Christ**
 - Use your conferences or retreats to reinforce the things you’ve already been talking to them about in one on ones and bible studies all semester
 - Use these retreats as a time to challenge them to a deeper commitment in the spring

- **The Spring**

- Students are usually eager to return to school after Christmas break and those who attended a conference with you are usually eager to apply the truth they learned.
- Also a great time to challenge those students who were committed in the Fall to a deeper commitment in a bible study or deeper growth group
- As the semester moves on, begin to challenge students to any summer opportunities you have to offer
- No matter what students do, make sure you get them on a great growth program
- Challenge students to leadership opportunity for ministry the next semester
- Always be planning ahead and planting seeds for the next stage / cycle of ministry.

- **The Summer**

- Incredible time to give focused training to committed students
- Gather leaders and train them to co-labor
- One of best and most vital parts is the last week usually reserved for the “back to campus” time to pray and plan for ministry the next semester
- Have students come back a little early to pray, plan more, and get ready to move in the freshmen and maybe even do some ministry training for them
- Now the sequence starts all over and you have a whole new wave of laborers to aid in the Great Commission

□ **4) Prepare for the Stages of Ministry**

- We cannot be satisfied with only having a lot of students come to our weekly meetings --> We have to have a multiplication plan --> Don't get too focused on the addition aspect of ministry
- **Way to begin ministry on Campus:**
 - “Come and See” - John 1:39
 - “Follow Me” - Matt. 4:19
 - “Join Me” - Mark 3:14
 - *Key to this kind of generational ministry is recruiting students to hunt with you, and, once they get the hang of it, challenge them to lead a hunt of their own.*

Brief Overview of the Three Stages of Ministry Each Year

Investigation	Penetration	Concentration
<i>During Aug and Sep you are investigating the campus --> You'll want to know the who's, what's, why's, where's and how's of every corner of the campus at every hour...</i>	<i>Meeting Students, Building Relationships, and sharing the gospel - Getting in with them and not just observing</i>	<i>Once someone comes to Christ, a time of follow up is necessary. --> We can't be content with just a profession and then move on and invite more and more people to our weekly meeting. We will end up with shallow Christians that will end up bringing frustration.</i>
<i>Who hangs out where when? What affinity groups breaks up in the cafeteria? Which athletic teams have most influence? What dorms have most freshmen in them?</i>	<i>Romans 15:20 - Penetrate areas of the campus with the gospel where the gospel has never gone before</i>	<i>We should always be investigating and penetrating, but don't ever forsake building basics of the Christian life into faithful believers who can someday be your co-laborers in the harvest field.</i>
<i>Get to the heart of the campus and know how it beats --> Own the campus - Reach it from the inside out</i>	<i>Hope for “full penetration” where you are in like one of them</i>	<i>Concentrate in with the few in order to reach the many later</i>

- Shifting from students helping you with your ministry, into you helping them with their ministry

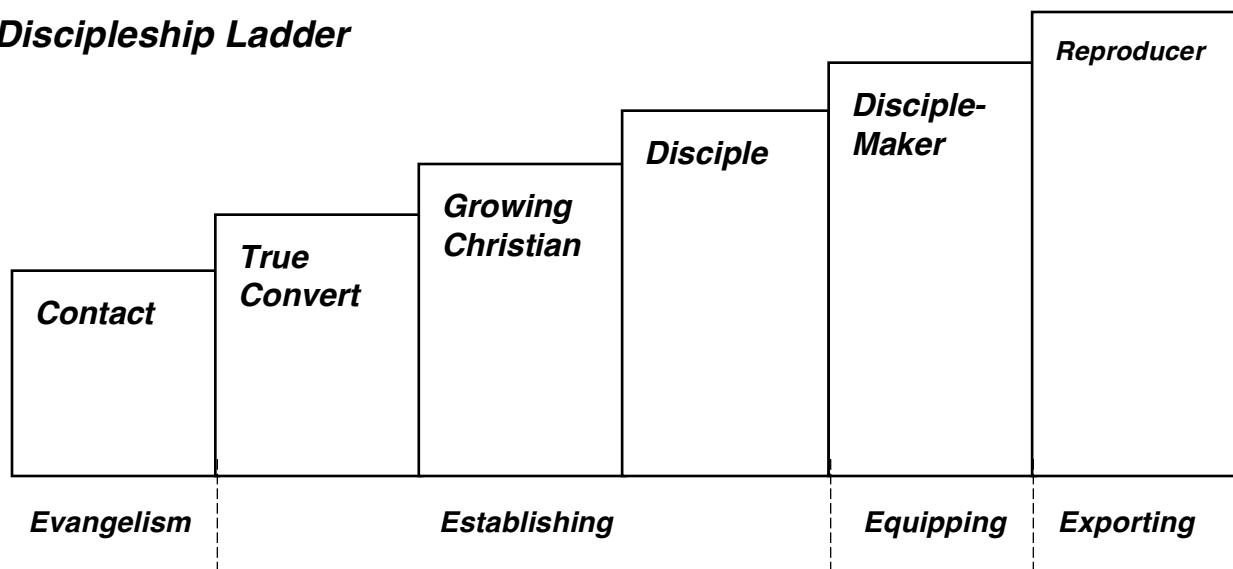
□ 5) **Decide Which Students to Target**

- List all the different affinity groups on your campus
 - Break down these people groups into more specifics (Dorm floors, athletic teams, Greek chapters, races, classifications...etc.)
 - Pray for each and list people you may know inside of these
 - List / Separate students into three groups --> **Influential, Interested, Isolated**
 - This helps focus in to reach the maximum number of people through the influential group
 - Pray and think over a good target
- **Focus on Freshmen**
 - If you will commit to spending the **first 30 days** of each fall semester meeting, befriending, & recruiting freshmen, you will continually see your personal ministry being refreshed & reloaded with willing, hungry, & teachable young men who will follow you anywhere in repayment for your kindness toward them in their hour of need.
 - Not only are the freshmen the most influential, but they also have 3-4 more years to be established & equipped
 - Help them move in, invite them to social things, tour them around campus
 - Each year, reload with freshmen and it will always revitalize your ministry

□ 6) Know What it is You Are Seeking to Produce

- Before you get to implement your ministry, you must know what the ultimate goal is
- It is great to know the seasons and stages, but without knowing what the student will look like in the end, or what your hopeful end product will be, you aren't helping them or yourself
- Below are some examples of profiles of students to evaluate where each of yours are and to use as a guide for them - These aren't straight from a verse, but are general simple descriptions and spiritual characteristics that ought to be present at each stage of a Christian's life
- Illustration is explained below

Discipleship Ladder



Profiles in the Discipleship Process

□ 1) Profile of a True Convert

- Change of attitude toward Christ - John 8:42
- Change of attitude toward sin - 1 Cor. 5:17
- Desire to grow spiritually - 1 Peter 2:2
- Publicly professed commitment to Christ - Romans 10:9-10

□ 2) Profile of a Growing Christian

- Meets profile of convert
- Engaged in developing relationship with God through the Word and Prayer - Col. 2:6-7
- Observable changes taking place in regard to attitude and actions as a result of application of the word &/or conviction of the Holy Spirit - John 14:21

□ 3) Profile of a Disciple

- Consistent and growing in the basics of the Christian life for at least 6 months
- Has developed a heart for God - Great Commandment
- Willing to make any sacrifice to grow, even change schedule - Phil. 3:7-11
- **Extra Qualities of a Disciple:**
 - A disciple is a follower of Christ who is consistent in and growing in the following:
 - **Lordship** - Puts Christ first in the major areas of life & is taking steps to separate from sin - Luke 9:23 & Romans 12:1
 - **The Word** - Continues in the Word through study, memorization, & application - John 8:31 & James 1:22-25
 - **Prayer** - Has consistent daily devotional life & is developing prayer life - Eph. 6:18 & John 15:5-7
 - **Fellowship** - Demonstrates Christ's love by identifying with & serving other believers - John 13:34-35 & Gal. 5:13
 - **Evangelism** - Is identifying with Christ in his environment & is actively sharing his faith - Matthew 5:16 & Col. 4:6
 - **Has been growing in these areas for at least 6 months**
 - A disciple is manifesting deepening intimacy with Christ where love and gratitude for Him is the motive for attitude and actions - 2 Cor. 5:14
 - A disciple is demonstrating a willingness to change priorities & time commitments in order to develop his relationship with God and to make himself available for training - 2 Kings 2:1-6

□ 4) Profile of a Disciple-Maker

- Is continuing on as a disciple but has now also made a disciple (or has been one of the major influences in taking a young or non-Christian to a growing Christian - Matt 28:18-20
- Has developed a heart for people - 1 Thess 2:8 & Phil. 2:17
- Is willing to make any sacrifice to help another grow, even change schedule - 1 Cor. 9 19-23
- **Further Explanation of Disciple-Maker**
 - Has provided the affection and direction for another individual in becoming a disciple, utilizing the group and / or one on one discipling method
 - Is willing to give up his rights and interests in order to meet the needs of others and make disciple from a heart motivated by love - 1 Timothy 1:5
 - Is starting to make life decisions based on how he can most effectively fulfill the Great commission

□ 5) Profile of a Reproducer

- Is continuing on as a disciple-maker
- Has been the major influence in helping at least one of his disciples become a disciple-maker
- Has the knowledge, skills, character, and vision to go to another location & see this whole process repeated again

Quotes from other people in this chapter

- *"Prayer is a walkie-talkie for warfare, not a domestic intercom for increasing our conveniences."* - Piper
- *"Every movement of God begins with prayer. Through prayer our hearts begin to beat with His heart. His passion becomes our passion. And we become effective instruments to speak and do His will in this world."* - Shadrach
- *"Make no small plans. They will not move the hearts of men."* - Elton Trueblood

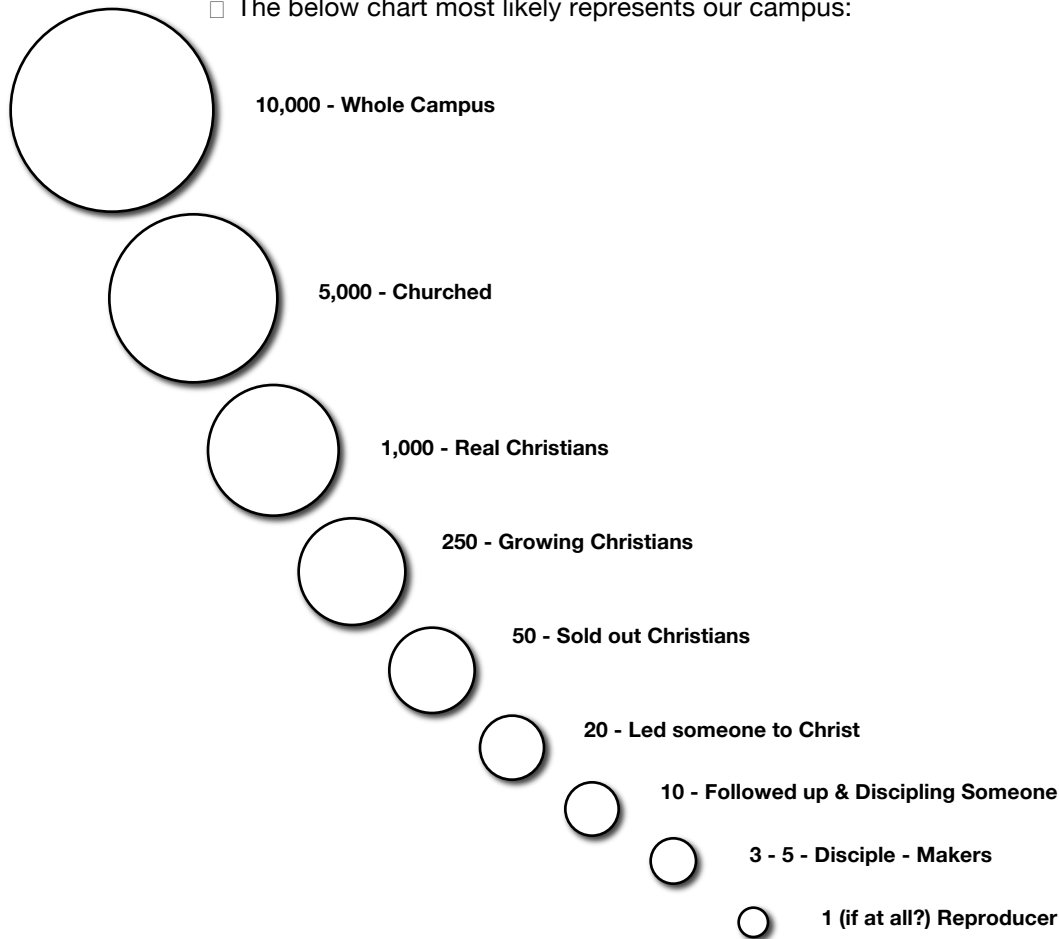
Part 2 - The Flame

Five Keys to Your Ministry Implementation

Chapter 6 - Persist in Dynamic Evangelism

How Many World Changers Are On Your Campus?

- Must keep in mind that it is God's power for salvation, not our presentation skills
- The below chart most likely represents our campus:



- If you've prepared properly, now is the time to implement you ministry plans.

Four E's will be next 4 Chapters:

- **Evangelism** - Winning - Goal is a *convert*
- **Establishing** - Building - Goal is a *disciple*
- **Equipping** - Training - Goal is a *disciple-maker*
- **Exporting** - Launching - Goal is a *reproducer*

Begin with Evangelism

- Are we going to sit back, or advance the gospel? Can't just be in business of rearranging Christians, but must be attempting to help people move from death to life, from non-Christian to Christian.
- Top mistake ever made was trying to gather all existing Christians into one place to launch the work rather than starting from scratch and focusing on evangelism among non-Christians
 - The DNA of any group is determined by how the original core was created and if the beginning group was not won to Christ through personal evangelism, they would never be able to expand through evangelism

Four Secrets for Winning Students to Christ

- *Persist* = To go on resolutely in spite of opposition; to remain unchanged; to stand firm

- *Dynamic* = Continuous activity that produces change

- Evangelism needs to be the cutting edge of your ministry in *all* seasons

□ As you launch out to share the gospel on your campus, remember these 4 secrets:

□ 1) Open up the Funnel by Sowing Broadly

- Meet as many people as possible and don't narrow in too quickly
- Go as deep as possible with as many as possible
- Become a people person! --> Keep a top 20 list?
- Make it possible by all means to let the Holy Spirit penetrate people hearts --> Bible studies, evangelism, pray for them, let them see your life
- Do anything you can to reach people --> 1 Cor. 9 - Will you be selfish or selfless?

• Two Lessons:

- 1) Don't live in a holy huddle - Prov. 18:1 - Must live in a strategic place in order to influence lost.
 - Won't have an opportunity like this again --> Take advantage of it now!
 - Live on or incredibly near campus!
 - "Most effective evangelistic tool you'll ever have is your dining room table."
 - Think of Christ's leaving heaven and becoming a man
- 2) Meet people and Build Relationships
 - **M** - Meet Someone
 - Introduce yourself, remember their name, and maintain good eye contact
 - **I** - Initiate Conversation
 - Start with close - ended questions (Yes / No) and then move to open - ended. Pick up on any area of interest the person may have.
 - **G** - Guide the conversation
 - As you get to know this person, move the convo from superficial to deeper, more personal areas. Become a master at asking questions and listening with your eyes and heart
 - **S** - Store and Review Information
 - Write down things about the people you meet --> Review and pray over these

□ 2) Get Creative as You Share the Gospel

- Work on a good presentation and get good at it - Work on transitioning into it
- Be natural, casual and relational - Not uptight and awkward
- Get good at asking questions like, "Would you like to invite Christ into your life as your Lord and Savior, right now?" or "If you could know God in a personal way, would you want to?"
- Go after the partiers --> They are actually closer to coming to Christ than the religious ones!
- **Fit the Approach to the Group**
 - As you look at the characteristics of the group you're trying to reach, pray for understanding and creativity as you customize a strategy to reach them.

□ 3) Gathering Groups for Evangelism is Effective

- 1) Team Meetings: Used for any affinity - Take advantage of times where you've been asked to come speak
 - Either give a "Salt" talk where it creates spiritual thirst
 - Or an evangelistic talk that explains the gospel and how to respond
- 2) Investigative Group
 - **Make it selective, fun, full or truth**
 - Selective - Makes them feel special, chosen, and gives them ownership --> If it's for "everybody," it really ends up being for "nobody"
 - Develop privileged mentality in them
 - Have fun --> Pick a room that is right in the heart of where your affinity meets or lives

- Ask one of the more influential guys to be in charge of finding a centrally located room and to even help inviting people to it and getting there on time.
- Maybe start with a felt need bible study --> Doesn't need to be serious theological issue
- Make it 4-6 Weeks
- Preach the truth --> The gospel is not boring so your bible study shouldn't be either - Heb 4:12
 - Key to a good bible study is well prepared and well asked questions
 - Thought-through, carefully-worded, open-ended questions that really stimulate the group
 - Launch, Guide, and Summarize method of bible study (in appendix)
 - Launch an excellent question, Guide the discussion, and Summarize what has been said
- Large Group Meeting (Like After Dark) --> Can be followed up on

4) Make the Message Simple and Transferrable

- No matter what you do, make it simple and clear
- Do methods that can easily be learned and picked up on by Christians and non-Christians

- Whenever students are unwilling of offensive against intentional, "in your face" evangelism, it is usually not a theological, or philosophical problem, but more a fear problem
- Modeling and maintaining a cutting edge of evangelism in your ministry is indispensable if the flame on your campus is going to grow and spread.
- This evangelism sparks requires courage.

Quotes from other people in this chapter

- "Risk more than others think is safe. Care more than others think is wise. Dream more than others think is practical. Expect more than others think is possible."* - West Point Cadet
- "Father, make of me a crisis man. Bring those I contact to decision. Let me not be milepost on a single road; make me a fork, that men must turn one way or another when they face Christ in me."* - Jim Elliot
- "A ship in the harbor is safe, but that is not what ships are built for."* - William Shedd
- "Our job is not to create interest as much as it is to discover it. Some people are exposed to the gospel, but not yet interested. Some are interested, but haven't been exposed yet."* - Mike Hearon
- "There is a correlation between how many students you share the gospel with & how many become Christians."* - Shadrach

Chapter 7 - Invest Yourself in Establishing Young Believers

- Need to focus on building quality, rather than quantity into your own life and your ministry's
- It would be ridiculous to leave a new born baby to live on it's own right? Why do this to a brand new believer?
- Between convert and disciple, there is this stage of establishing

Five Prerequisites to Building Disciples

□ 1) Follow up is Essential

- Many of us want the glory and excitement of seeing someone come to Christ, but don't want to put in the work to follow up and establish the new young believer - Proverbs 14:4
- Must expect to feed them, bathe them, take care of them, even take a pooper scooper and clean up - That's just part of the establishing process
- We love to talk about how many professions of faith there are, but hate to go spend our time cleaning up all the stinky nasty messes of these little babies
- John 21:15-17; 1 Peter 2:2
- **The First 24 Hours:**
 - Present the Gospel: One of the best things you can do for a new Christian is go back over the gospel again and again. Very slowly and point by point, verse by verse. Use a different illustration than before that will maybe help them understand it better --> Make sure the new convert fully understands the gospel
 - Memorize Assurances: Get them to start hiding God's word in their heart about assurance of salvation
 - Quiet Time: Try to have a quiet time with the new believer really soon after (maybe next morning)
 - Invite Them Over for a Meal: Bring them into fellowship with you, your family, and other believers
 - Help Them Identify With Christ: Two biggest hurdles a new believer will face are 1) telling his buddies about his decision, and 2) Setting aside his sinful habits. --> Maybe ask the new guy in front of his old friends, what happened to him lately.

□ 2) Each Individual Has Infinite Worth

- They will take their cues from your life and the surrounding community they are in --> This will most likely shape what they know to be the Christian life
- If you share your faith everyday, they will see this as regular. If you emphasize a daily quiet time, so will they. If you waste a lot of your time, so will they! --> They are so vulnerable and impressionable at this stage!
- Consistent, individual attention is key to helping them begin their new lives right and giving them a healthy long term perspective of what a NT christian really looks like.
- **Don't Rely on the "Discipleship Pipeline"**
 - Don't just point new christians to large group meetings or retreats
 - Don't just make some little plan, run them through it, and expect a disciple to pop out at the other end
- Take care of them and take time with them
- Everyone has their limit --> Don't try to lead to many
- **The Potential of Just One Student:**
 - Must pour our lives and Christ's into one student at a time!
 - Perspective and Vision asks, "What do I see?"
 - Conviction asks, "What will I do?"
 - Take personal responsibility for the Great Commission

□ 3) Major in Building the Basics

- Pass on the aspects of a good foundation to others
- We cannot pass on what we don't already have
- Know yourself and lead others in knowing that the Christian life is all about knowing Christ and making Him Known
- **The Wheel Illustration**
 - Lordship of Christ: "Giving back to God the controls of my life so that He may use me to accomplish and fulfill His will through me."

- Obedience to Christ: Our job is to abide in Christ and let His love and power flow through us as we become more like Him.
 - Word of God: All of the other spokes on the wheel are based on this one. --> It is foundational - Hand illustration and OIA
 - Prayer: Prayer is how we talk to God. --> Teach them ACTS
 - Fellowship: Eccl. 4:9-10 - Get them around Christians you want them to become like
 - Evangelism: Must start early with your young disciple --> Take them out and do unplanned evangelism - Teach them how to share their personal testimony and a simple gospel presentation
 - Each week evaluate your disciples in the wheel diagram - This will be a mature disciple
- **4) Use Groups to Help Establish Believers**
- Never underestimate the power of peer influence of those in college
 - **Large Groups**
 - Get the new believers into a good local church
 - These large group meetings should supplement, not replace one on one and small group discipleship activities
 - **Small Group**
 - Backbone of ministry
 - Characteristics of small groups:
 - Designated Leader --> Take initiative in planning, recruiting, and leading it - Essential ingredients are a love for the students and a love for the word
 - Designated Participants --> Don't make them for just anyone but get a set number of spots
 - Predetermined Purpose --> Don't just have bible studies, but move them forward to becoming committed disciples of Christ
 - Standards --> Put challenging, but reachable standards to measure where people are at --> Faithful to come, prepared beforehand, participate in the group, and apply what they are learning - Progressively set higher standards --> Challenges them and helps you see who you want to invest in
 - Beginning and ending point --> Let them know it will be 4 weeks or the whole semester
 - Transition to the next level of commitment --> Always be planting "vision seeds"
 - **Conferences & Retreats**
 - God can use these to open people's eyes in big ways
 - Try to recruit every students you can to these things!
 - Meet with these students afterwards and help them capitalize on what they've learned
- **5) Disciples are Made, Not Born**
- Be sure to be cautious of, but also feed students in knowledge, being, and doing.
 - Ezra 7:10 - He studied the law, practiced the law and taught the law.
 - Work on knowing Christ, Being like Christ, and Doing what Christ did

Quotes from other people in this chapter

- *"Neglected children usually become delinquent" - Dr. Waylon Moore*
- *"Revival may be under way in your community, yet it may lose momentum and die, wither and die without effective follow up." - Dawson Trotman*
- **"The decision is 5%, following up the decision is 95%. Salvation is free, but discipleship costs everything we have." - Billy Graham**
- *"Don't try to be a ministry machine! If your output exceeds your input, your upkeep will be your downfall." - Leroy Eims and Steve Shadrach*
- *"It takes 6 weeks to build a habit." - Bill Smith*
- *"Most Christians think prayer and evangelism are electives for those wanting 'advanced placement courses.' They're not. They are core courses, required of every Christian." - Ken Wilson*
- *"Community is really important to today's college student. Conferences create a community where students can be motivated to take their faith seriously." - Steve Sellers*

Chapter 8 - Persevere in Equipping the Faithful to Make Disciples

Don't Just Produce ... Reproduce!

- Saturation of the campus with laborers becomes the goal here
- Pray, think & plan in this cycle each year, (1) Investigation, (2) Penetration, (3) Concentration, and (4) Saturation
- **Key Words in this chapter:**
 - Persevere - To persist in an undertaking in spite of severe counter influences, opposition, or discouragement
 - Equipping - To furnish for service or action; to make ready by appropriate provisioning
 - Faithful - Steadfast in affection or allegiance; loyal; firm in unswerving adherence to promises or in observance of duty

Six Strategies for Training Laborers

- **1) Recruit to a Vision, Not an Organization**
 - Recruit to the vision of total dedication to Christ - Person and Purposes
 - Become co-recruiters with the Holy Spirit
 - **Holy Spirit is a Recruiter**
 - Shows non-Christians their need to repent of their sin and receive Christ as Savior and Lord
 - Shows Christians their need to repent of their sin and keep Christ Lord in the life
 - Shows Christians their need to grow in Christ
 - Shows Christians their need to win and build other for Christ
 - Shows Christians their need to be equipped for service
 - Recruiting = Helping someone see their need to the point where they're willing to do something about it.
 - Continually peel back layers of the students
 - **Things to do in Recruiting**
 - Pray - Moves the hand of God
 - Love and Serve - Melts heart of rebellion against you
 - Challenge - Expose students to God's Word
 - Ask Questions - Don't ever tell a student something that they could discover on their own if you were to just ask them a few questions
 - **Soldiers in Battle want Training**
 - Teachability quotient will be higher if they are in the battle and see their need
- **2) Select Students Full of F-A-I-T-H**
 - You don't really select students, they select themselves - They pick you
 - Give time and life to those students who most want it
 - To be the best stewards of the gospel, we want to invest in people who will absorb the training we give them and take it as far as possible
 - Goal of selection is to train and invest in leaders who will be obedient to evangelize and make disciples
 - **F** - Faithful - Someone who is committed to you and faithful to show up when you planned on meeting each other
 - Reliable and Dependable - He will do what he says he will do - 2 Timothy 2:2
 - **A** - Available - Matt 4:19 epitomizes availability - Look for students who are willing to be flexible, change their schedules, even give things up in order to meet with you or partake in a spiritual growth or ministry opportunity
 - **I** - Initiative - Look for students who are doers, not just talkers
 - **T** - Teachable - Is the student open to you pointing out areas in his life that need work? - Prov. 9:8-9
 - Care and connection are a vital part in the discipling process - If a student is resistant to your input in their life, that may be a warning flag
 - **H** - Heart for God and people - Seek God and love the lost
 - **Pray diligently and be careful whom you choose. Don't select students before they've had enough time to prove to God, you and themselves that they are full of FAITH.**

□ 3) Training that Lasts is Taught and Caught

• What is training?

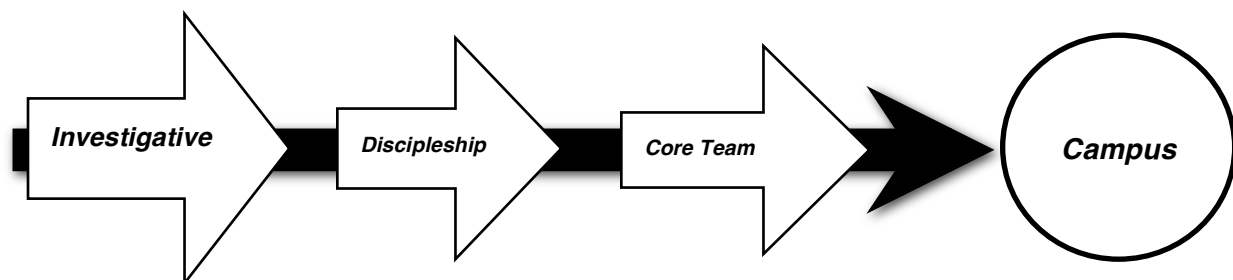
- Knowledge, skills, character and vision - The last 3 are applications of the 1st
- Knowledge is only first base
- Must emphasize all 4 aspects of training in planning for discipleship
- Knowledge and Skills can be *taught*
- Character and Vision must be *caught*
- Spend time each week asking these three questions about your disciples:
 - Where are they at spiritually?
 - What is his greatest need right now?
 - What is the next step to meet it?

• 4 Areas of Training to Focus On:

- Knowledge --> Commit to continue filling your minds with truth and the HS will do the rest
 - Grace is proper application of truth
 - God's Word should be centerpiece - 2 Tim 3:16-17
- Skills --> The "How" of it all - How to have a quiet time / study the bible, how to share your faith, etc
 - Training Language
 - Show them how to do the skills, watch them, give them feedback, etc
- Character --> Personal change in character has to be caught
 - Foundational area because if a student doesn't have basic character qualities like holiness, faithfulness, humility, and a strong work ethic, then no amount of knowledge, skills, or vision is going to salvage a life or ministry that is bound for shipwreck.
 - Spend as much time with your disciple as possible in all kinds of different situations to see where their character struggles and to model your character. --> Pray good character into his life - Create projects designed to help him develop in a particular character area
- Vision --> Vision begets vision
 - If you want your students to have vision, then your vision must be pumping through your veins
 - It has to be authentic in your life if it is going to be transferred to your disciples
 - Seek to give them an outward focus - Always ask about personal goals, ministry and future plans
 - Vision is engine that pulls the train

□ 4) Ministry Team create Synergy

- May take a while to get to this point, but can be explosive on campus
- Invite leaders who have shown most FAITH to be a part of ministry team
- **Three Basic Stages of Groups**
 - Investigative - Evangelistic
 - Discipleship Group - Grow in Christ and Begin Laboring for Him
 - Ministry Team (Core Team) - Help each student leader in his or her personal evangelism & discipleship ministry



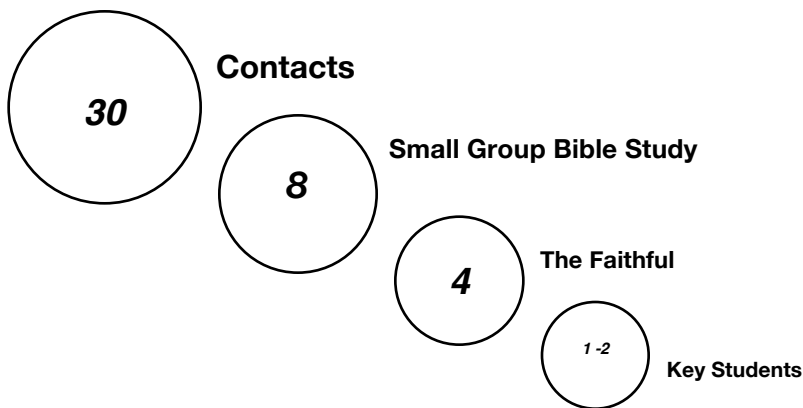
- Must be very selective in your ministry team - Can't just be anyone - Really "able to teach others also"
- **Synergy** - The interaction of individuals such that the total effect is greater than the sum of the individual effects

- **Think Big, Start Small, Go Deep**

- Pick out a “people group” of the campus
- As Ministry team leader, you must encourage the team, help them think for their ministries, spend time in their target, pray for them, strategize with each one...
- Progression of ministry in a group:
 - Toehold - Have a friend in the target group
 - Foothold - Discipline someone in the target group
 - Stronghold - You are equipping someone in target group who is now taking responsibility to reach others in that group - You can start in another area now if you choose

- **5) Reproduce Yourself through Key Students**

- You cannot produce disciples, and especially disciple-makers in mass production - Must be one on one



- Key students are rare, but amazing to have --> Paul had Timothy who he discipled for 17 years

- **6) Do Discipleship in the Context of Evangelism**

- It is a mistake to pull someone away somewhere to “disciple him” --> Must be in the fields to disciple
- The Truth we give them needs to be flowing in and out at the same time
- If we’re not fishing for men, we’re not following Christ - Matt 4:19
- This is Campus Outreach’s emphasis
- Read Luke 10 and Mark 1-3 - Discipleship in context of evangelism
 - Jesus called them to be with him, while he was traveling around doing ministry
 - **He was influencing many, but training few**
 - You will, by this method, attract Christians wanting to grow, and repel religious people wanting to be comfortable - This is great!
 - Bottom line: If you focus on reaching the lost, hungry Christians will find you.

Quotes from other people in this chapter

- “And He, when He comes, will convict the world concerning sin and righteousness and judgement.” - Jesus
- “Soldiers, athletes, and even restaurant waiters submit themselves to training. Why shouldn’t Christians?” - Shadrach
- **“Skills are not developed primarily by listening to messages, but through observation and personal practice. Teaching is the imparting of knowledge. Training is acquisition of skill.” - Max Barnett**
- “One living sermon is worth one hundred explanation.” - Robert Coleman
- “It’s not how many men, but what kind of men.” - Dawson Trotman
- “My job is to bring people to Jesus. My job is also to bring people to other people who can bring them to Jesus.” - Mike Gaffney

Chapter 9

Mobilize your Campus as a Sending Base by Exporting Laborers

Seven Principles to Learn for Launching Reproducers

- Don't see delegation as dumping responsibilities on someone, but as giving them an opportunity to develop someone's character and leadership ability.
- **Export** = Launch students / Christian Laborers into this lost and dying world. - We need to reproduce ourselves around the world!
- **1) Mobilization is the Key to World Evangelization**
 - The key to world evangelization is reaching, discipling, and mobilizing college students!
 - Therefore, the most strategic and effective use of our lives, is reaching college students to reach the world
 - **The Four P's of Personal Ministry:**
 - Pioneering: There may be no one else doing it with you! Just you and the Father.
 - Some people may think you are weird in this stage
 - At this point, you are definitely the initiator in every convo and everything
 - Don't give up in the first semester or two
 - *Goal: Investigate and penetrate campus groups*
 - Parenting: This is where people move from just contacts, to friends
 - This is where they recognize you, greet you or call you by name (A big step for self absorbed students)
 - As the gospel is shared, small bible studies are started etc, we move from pioneer to parent
 - They are now calling and inviting you and initiating convo
 - They need long, intense, personal nurturing so they can move into mature believers
 - *Goal: concentrate on establishing believers*
 - Partnering: Students now wanting to co-labor with you
 - Now moving to more of an outward focus in training - Helping them start their own ministry
 - Leadership and ownership of the ministry is gradually being transferred to these faithful students as you spend one on one time building knowledge, skills, character and vision
 - *Goal: Saturating the campus with laborers in every target group*
 - Participating: Complete release of student laborer to stand on their own
 - You are now a friend and advisor
 - For the staff person, these stages can be described like this: "Leader Pioneer", "Leader Catalyst", "Leader Equipper", "Leader Mobilizer", "Leader Manager"
 - *Goal of process / End Product: Student Leader / Laborers who will take personal responsibility for the Great Commission on your campus and beyond*
- **2) View your campus as a Sending Base**
 - You can try to slug it out on your own on campus everyday, and have small things in focus, but what if you instead had the whole campus on your mind? And saw it through the little places?
 - You need to see your campus as a launching pad and every student as a potential world changer!
 - You can individually do a lot, but not as much as a hundred sold out students - This is the difference in addition and multiplication!
 - Cast a big vision for them, and see if they want to join.
 - **Never Underestimate College Students:**
 - Students are looking for something bigger and beyond themselves to give their hearts and lives too.
 - Call and challenges students to large commitments! Small challenges bring small commitments.
 - College students will go where others won't, believe it can be done when others doubt, act on their convictions when others are fearful, look to the future when others look in past, want to join a team that is going somewhere significant when others are satisfied with status quo. --> They are waiting for someone to challenge them to something bigger than themselves!

□ 3) Focus on Raising up World Christians

- World Christian is someone who not only views the world and life from God's perspective but also is passionate about what is on God's heart.
- **Three Stages in Becoming a World Christian:**
 - Catch the Vision: Continually expose students to the world through prayer for the world, conferences, international students, missionary biographies, memorizing verses in world evangelization
 - Keep the Vision: Form world mission prayer groups, bible studies with internationals, planning a mission trip to expose them firsthand to the world over summer break - Pray vision and passion into their hearts
 - Obey the Vision: Encourage students to not leave campus until they have developed a world vision - Go on a short term mission trip or anything like that. - Guide seniors into places where they can keep and obey the vision of Christ reaching the world
- We have no choice but to be on the "international" plan of Jesus - We can't ignore His call to the world
- We need to, **"Think Globally, Act Locally."**
 - We won't all be cross cultural missionaries, but we do need to be world Christians who work to put their time, talent, and treasure toward Christ reaching the world

□ 4) Seek to Build Self-Generated Leaders

- Curtis Tanner, Founder of Campus Outreach, had a goal to raise up 50 men who would go farther in their Christian walks and ministries than he will - A life well lived!
- Self generated leaders are those who could be dropped anywhere, and still meet with Jesus, lead people to Christ and disciple men without having to be told to
- One thing to build a laborer, but another to build an effective leader
- **Definition of Leadership = "Influence -- nothing more, nothing less."**
- **Train your student to be an influencer, an initiator, a servant, a people person, or a man or woman of integrity -- someone whom others respect and want to follow.**
- **Description of a leader:**
 - A leader knows what to do next
 - A leader knows why that's important
 - A leader knows how to bring appropriate resources together to accomplish it

□ 5) Prepare them to be Lifelong Laborers

- Twenty years from now, how many of you leaders / laborers will still be laboring?
- Three choices that graduating laborers make that could knock them off course:
 - **Job Choice**
 - Usually sadly based on salary and climate
 - 2 Questions to ask:
 - 1) Where can you go to continue to get training you need to keep growing in your walk with Christ and personal ministry?
 - 2) Where can you go where you can make the greatest impact for the Kingdom?
 - Teach students to listen to God, not the world, when making this very important decision.
 - **Mate Choice**
 - Who you marry will make or break you.
 - You will date the person you marry --> You need to only date the people who have the qualities that you are looking for in a mate
 - This is the scariest of all decisions
 - Be sure to give the person you are interested in, time to develop a track record --> They will not give themselves to something in the future, that they aren't already doing now.
 - **Master, Mission, Mate**
 - **Lifestyle Choice**
 - Attractions to salaries, houses, vacations, etc cannot be the focus of lifestyle

- Every believer needs to live in a “wartime lifestyle” - Evaluating every expenditure in light of the worldwide spiritual battle we’re engaged in
- Do your best to ignore what the world is screaming at us everyday about the above three things & instead think about moving somewhere with close friends / co-laborers & live a radical different lifestyle for Christ
- **To keep a gauge on how our students are going to do later, see how they are now --> For example, if a student can’t make a disciple now, most likely, he won’t make one for the rest of his life...**
- Because the attrition (gradually reducing of strength / effectiveness) rate is so high, we must train them now!

□ 6) Develop the Whole Person

- Several students today come from broken, or at least dysfunctional homes. We must therefore give lots of special attention and care in the following areas:
 - 1) Marriage and Family --> How to prepare for it, how to raise children, Birth control option, Internet filters (why and how), How to safeguard against impurity
 - 2) Finances --> Budget, Wise use of Credit Card, Giving / Stewardship, Insurance, Bills
 - 3) Personal Gifting / Talents --> How to discover spiritual gifts, Hobbies, Personality type
 - 4) Physical --> Good exercise and diet
 - 5) Professional --> Why and how to read newspapers, how to dress (modesty), how to choose a career, Business ethics, Grad school or ministry work
 - 6) Social --> Good manners, what kind of person to date, personal hygiene, how to relate to people of all ages
 - 7) Spiritual --> Good church, Scripture memory continued, Accountability partners
 - 8) Ministry --> Hospitality, house ministry, how to reach and disciple laymen rather than students
- Could also add --> Time management, priority, goal and plan making, balancing life (family and work)
- Make this exportation process one that involves multiple people from you church or support team
- Goal is to get them from college to real world as mature, balanced laborers for Christ.

□ 7) Guide them into Their Calling

- Most students get out of college without a clue of what they are going to do
- **Encourage students to make a purpose statement for their life and then use that as a grid for them to run all of their major decision through**
- Here are three things that could slow them down:
 - 1) Rocking chair mentality --> Many Christians just let “God do the work” and neglect their responsibility to the Great Commission --> Don’t let them waste their lives doing nothing
 - 2) Climbing the wrong ladder --> These ambitious people want to make a difference, but end up spending all their time in the wrong place.
 - 3) Dabbling at forty things --> Time filled with too many things - They work off of the equation that “busyness = importance” - Usually quality time with the Lord suffers - Instead, guide students to focus on a few things and do them well and also teach them how to say “no”, to people

□ Have you been called?

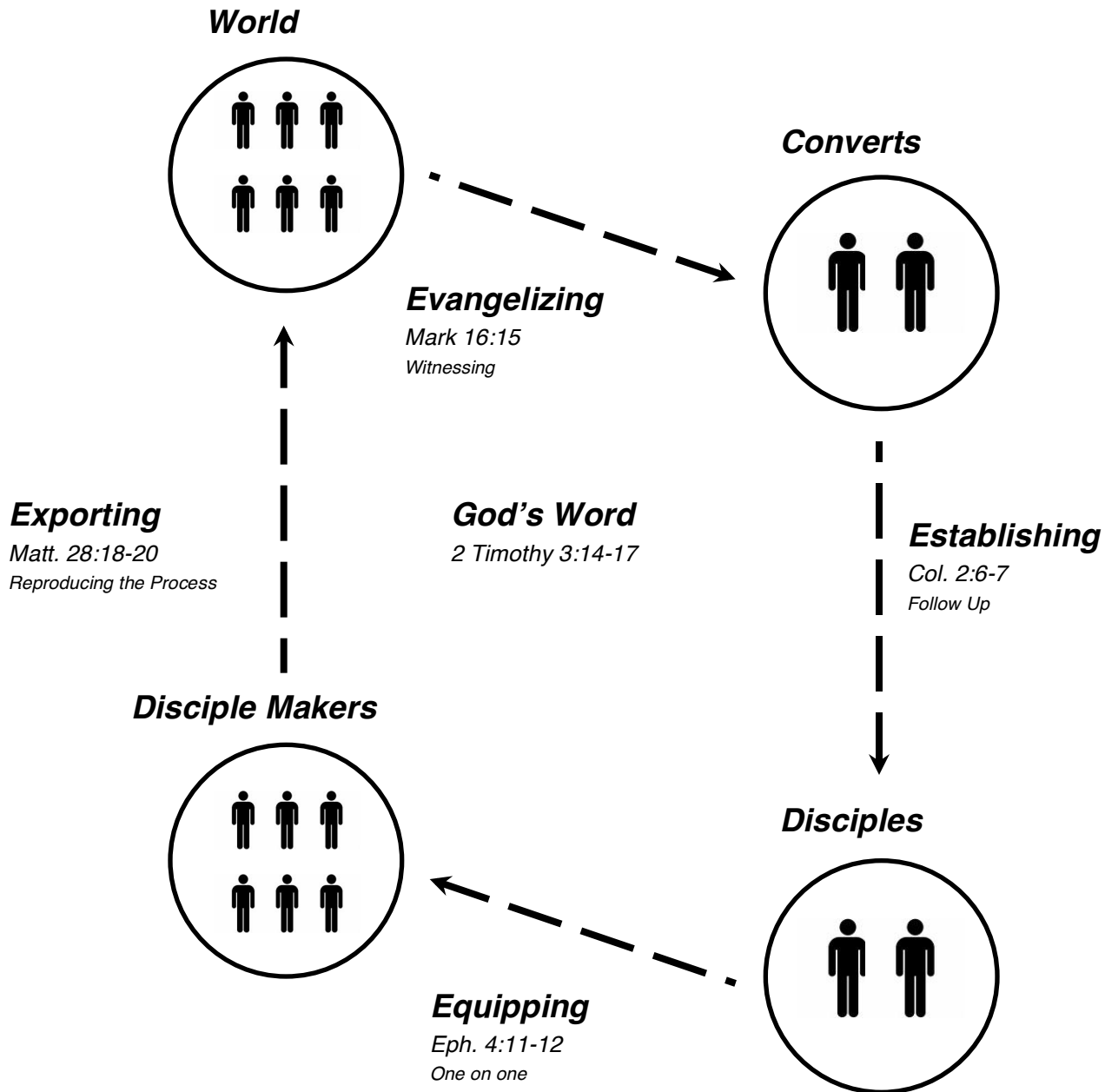
- Each person, according to their personalities, gifting, strengths, weaknesses, will be called somewhere
- All of us are expected love God, share our faith, and make disciples --> Don’t have to have a special calling

Quotes from other people in this chapter

- *“Mobilization: Deploying an army of laborers to the front-lines where they order their lives around the Great Commission.” - Shadrach*
- *“You are about to walk on campus and the only ones you are are yourself and God. You have the opportunity to see the Lord build a ministry out of nothing except His leading and your obedience, faith and prayer.” - Harvey Herman*
- *“The campus has more influence on the direction, morality & overall fabric of society than any institution on earth. Will the campuses be a starting point in a spiritual awakening that will shake the earth? The answer is a resounding yes.” - Rice Broocks*
- *“A world christian views their career, marriage, family, and Christian service as part of a greater whole in bringing the Lordship of Christ to the marketplace, the church and the world.” - Harvey Herman*

- "If a leader has no followers, really he is just taking a long walk by himself." - John Maxwell
- "Are we preparing our students with principles and skills that will translate into the marketplace, or just giving them methods that will work during their four years of college?" - Doug Nuenke
- "I bring greetings from the real world. We're busy and we're tired. Please take advantage of your college years. You'll never have more time or energy than you do right now." - Tim Howington
- "God gives the very best to those who leave the choice with Him." - Hudson Taylor

The Four E's



Chapter 10 - Remember to Always Keep the World in Clear Focus

Five Applications to Reach the World through Students

□ 1) We have been blessed to be a blessing

- Ought to look at the world and the scriptures from God's perspective, not ours
- Psalm 67; 1 Peter 2:9-12
- It doesn't stop with us --> God is blessing us to bless the nations
- Missions is not the ultimate goal of the church --> The glory of God is the ultimate goal of the church
- Missions exist, because worship doesn't
- Missions is penultimate; Worship is ultimate

□ 2) The Task Remaining is of God - Sized Proportions

- John 15:5; Psalm 127
- Men are God's method, but He does the work
- There are more people alive today than ever before in the history of the world
- There are approximately 24,000 unique cultural affinity clusters around the world ranging from 2,500 to 25 million
- $\frac{2}{3}$ "reach" and $\frac{1}{3}$ is un-reached
- Most of these un-reached are in the 10/40
 - This area is blatantly cut off from the gospel
 - North Africa across middle east and just about all of Asia
 - Estimates are that well over half of the world's population live here
 - Billion muslims, billion hindus, billion buddhists, secularists, tribals and animists combined
 - 150,000 christians are martyred here yearly
 - Key may be to plant indigenous churches in the major cities in the 10/40
- What is the need of the hour?
 - "Army of soldiers dedicated to Jesus Christ, who believe that He is god and that He can fulfill every promise He ever made, and that nothing is too hard for Him. Need of the hour is men who want what Jesus Christ wants, and who believe He wants to give them the power to do what He has asked. Nothing in the world can stop these men." - Dawson Trotman

□ 3) Each Believer has a Role in the World Christian Movement

- Every believer is to pray, witness, disciple, give, etc.
- But, every believer is also to find a real role where they can fulfill the great commission for the world
- 4 Roles / Stages for World Christians
 - Goers / Front-line Warriors --> We need folks who are planning to go, but willing to stay
 - Senders are the Vicarious Rope holders --> Senders give a lot and pray a lot
 - The Welcomers are the Ministers of Hospitality --> Welcome international students - Strategic sending them back
 - The Mobilizers are the Strategic Motivators --> Stir up people to go - Maybe more important than actual missionaries because instead of being one person on the field, they are motivating 100 people to go!

□ 4) Unleash Students to Spearhead the Charge

- College students have ability to be able to make quick decisions
- The moldable, pliable, flexible heart of a college student is a beautiful thing in the hands of the Lord.
- Something that hasn't happened much in the past, and has hurt the mission effort, is the combination of efforts from three groups: Churches, Students, and Mission Agencies
 - Church Based: Where workers are nourished and prayed for. Given to and Sent.
 - Student Focused: Virtually every major mission movement in history has been instigated and fueled by college-aged young people. --> Winning, building, and sending of collegians must be a primary focus of churches if the workers are going to get to the field.

- Agency Linked: We don't need to create new ones. There are plenty of excellent ones. These agencies are to get fed with people (students) from the churches
 - Matt. 9:36-38 --> Jesus asks us to pray for laborers - We are often the answer to our own prayers!
 - You will become deeply burdened for what you labor over in prayer.
- **5) You're in the Race, and the Baton is Passed to You!**
- Heb. 12:1-2 Encourages us to Get up, strip down, dig in and move out.
 - We are about reaching students to reach the world
 - Decide now that you will not be at the throne at the end alone, but with a throng of individuals who came to college as students but left as world-changers as a result of your life and ministry.

Quotes from other people in this chapter

- *"Instead of living from birth to death seeking that which is safe, soft and comfortable, live with a purpose: the purpose of glorifying God!" - Bob Sjogren*
- *"Do not say that God allowed the flame to wane. Have you fed the fire? Information is the fuel. If the fire has died for lack of fuel, it is your own fault." - Robert Wilder*
- *"God is not looking for nibblers of the possible, but for the grabbers of the impossible." - CT Studd*
- *"The most important work of any kind in the world today -- greater than all of the problems facing men and nations -- is the recapturing of the great universities of the world for Jesus Christ." - Dr. Charles Malik*
- *"For years we have been trusting God for every student. Now for the first time in history we have access to every student. Today, no person, no administration and no government can stand between a college student and the good news of Jesus." - Steve Sellers*
- *"Eight out of every ten dollars held by Christians are in the hands of American Christians." - George Verwer*
- ***"...give up their small ambitions and come eastward to preach the gospel of Christ." - Xavier, a pioneer missionary challenge college-aged students to mission field***
- *"I have found that there are three stages in every work of God; first is impossible, then it is difficult, then it is done." H. Taylor*

Appendix

3 Kinds of Students on Every Campus

Influencers

- Mainstream students who choose university based upon reputation of its campus life, thus giving them a chance to socialize with others they consider “equals.”
- Trying to be as involved in campus life as possible; want to be in middle of everything
- Usually this is guided by their desire to be like and accepted
- Because of how social they are, they are able to bond with and attract others which mean when recruiting one of these students, you are recruiting the several people they influence as well.

Interested

- Midstream students who are looking for a place to plug in
- They will gravitate toward the influencing students
- Might not have as much natural leadership, but they can be trained to influence influencers

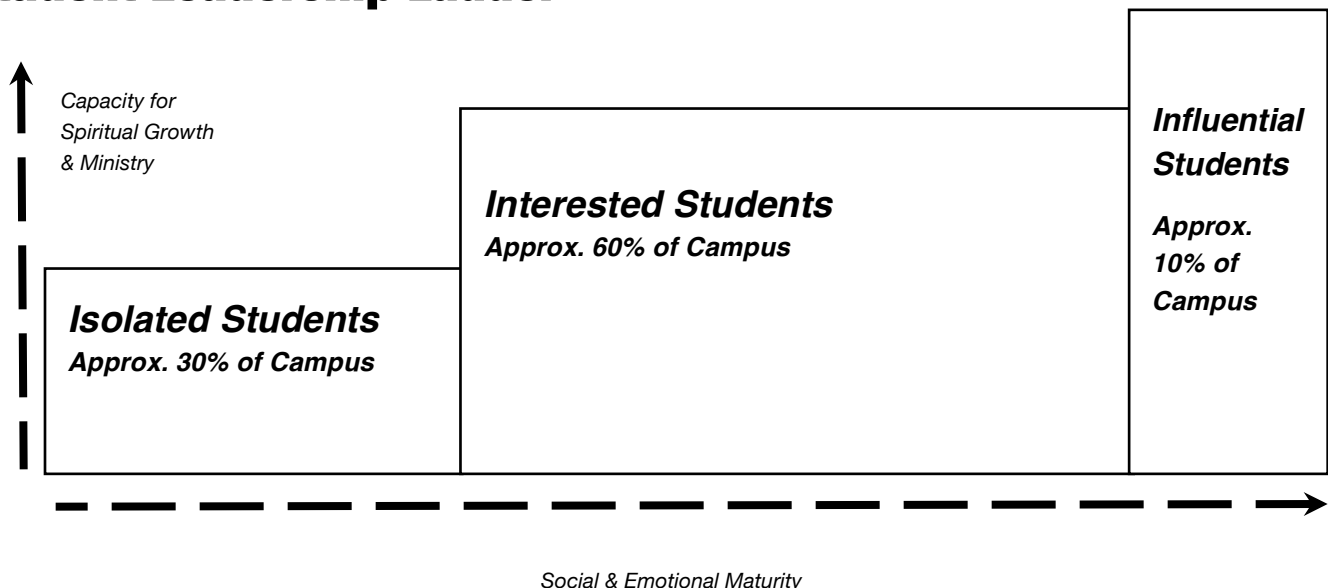
Isolated

- Out of the stream students who are tucked away from the rest of the Campus
- Struggle with forming multiple friendships
- Can mature spiritually and influence others, but it takes a while

Why work with the students you do?

- Should want to get to the heart of the Campus and you do that by going after the influencers
- Don't just minister by default but purposefully choose students who can help you reach the maximum number of students on the campus

Student Leadership Ladder



Principles:

- When students come to Christ, the ceiling of their growth is sometimes limited by social & emotional maturity
- The greater their social and emotional maturity, the greater their capacity to “shepherd others” (Mt. 9:36-38) and to “teach others” (2 Tim. 2:2)
- Different levels of social and emotional maturity can be due to factors that may or may not be within their control
- Spiritual growth can have a direct impact on our social and emotional growth

8 Principles for Reaching the Influencers

Select Individuals Who Can Teach Others Also

- Can be other's focused and give leadership
- Entrust life to these multiplying men

The Mature Can Relate to a Broader Spectrum of People

- Takes a lot of maturity to relate to someone so different from you

Focus on Shepherds More than Sheep

- The need is not for more sheep, but for more shepherds
- More leaders, not followers.

Win the Chief, Win the Tribe

- Don't try to reverse this
- People look to a leader

The Heart of the Campus is the Most Unreached Segment

- Seldom will an influencer feel the need to come to a campus ministry meeting or church
- If they are going to be reached, it will be because someone has went to them

The Core of the Movement Must be Made Up of Influencers

- A Core of at least 20 student influencers need to be leading your ministry

Focus on the Influencers & You'll Indirectly Affect More of the Interested & Isolated

- If you have a heart for reaching several isolated and interested students, then you need to reach the influencers

If You Want Influential Staff, You Must Focus on Influential Students

- If you hire an interested or isolated person, they will have a hard time reaching the influencers
- Leaders attract leaders
- If you're a 6, you can only catch what's under you

The Dynamics of Starting a Large-Group Weekly Meeting

Why Start a Large-Group Meeting?

- We first must identify WHY we are even having a large group meeting
- Here are some possible reasons why:
 - 1) Builds momentum
 - If a large group meeting is done right it can attract a lot more students
 - With proper follow up, this momentum can be harnessed
 - 2) Create an identity for the ministry
 - Can be an attractive front door to your ministry
 - Without a large group meeting, you may never seem like a legit organization
 - 3) Trains student leaders
 - Use every opportunity that a large group meeting entail as a chance for leaders to develop
 - The more they own it, the more committed they will be
 - 4) Fellowship
 - It can serve the body of Christ and give people a place to find love and acceptance
 - 5) Evangelistic
 - Students can bring their lost contacts to this meeting to hear the gospel and meet others
 - 6) Teaches the basics
 - Some can make their meetings more about building Christian foundation

- Jesus didn't tell us to go into all the world and hold large group meetings, but to make disciples

When to Start a Large-Group Meeting?

- 1) Focus on grassroots ministry
 - If we want our students to win others to Christ, we will need to model it
 - Must keep from students just inviting other Christians – this is what the meeting will always look like unless we focus on grassroots early on
 - Meeting needs to be gathering of students ministry pools
- 2) Wait for a solid core to emerge
 - Wait until there are a large group of student bible studies already happening before you try to start this
 - Maybe wait until you have 15-20 solid, mature, social, evangelistic believers who can invite friends
 - Your ministry will never grow beyond the quality and quantity of your student leadership

10 Commandments of a Large Group Ministry

- 1) Get all of your key students committed to planning, leading, attending and recruiting to meetings
- 2) Be crystal clear as to the purpose of the meeting
- 3) Bathe the purpose, people and program in prayer on weekly basis
- 4) Rely on your core of student leadership to invite & bring others to the meeting, rather than signs and banners
- 5) Choose on campus location that is slightly smaller than the number of students you are expecting. This creates excitement and momentum
- 6) Well-liked, well-prepared student MC
- 7) High quality, energetic worship band
- 8) Student designed and led skits and testimonies which reinforce the talk
- 9) Speakers and topics that are relevant, biblical and impactful.
- 10) Use meeting to create momentum to funnel students into smaller discipleship groups.

Top reason people come to large group meetings or not is WHO is there. Are these my people?

How to Lead Small Group Discussion

The Preparation

- Be fully prepared – 2 Tim. 2:15
- Look for:
 - **THEN MEANING → TIMELESS PRINCIPLE → TODAY'S APPLICATION**

The Objective

- Pick out ONE major point that matches with the critical need of your group

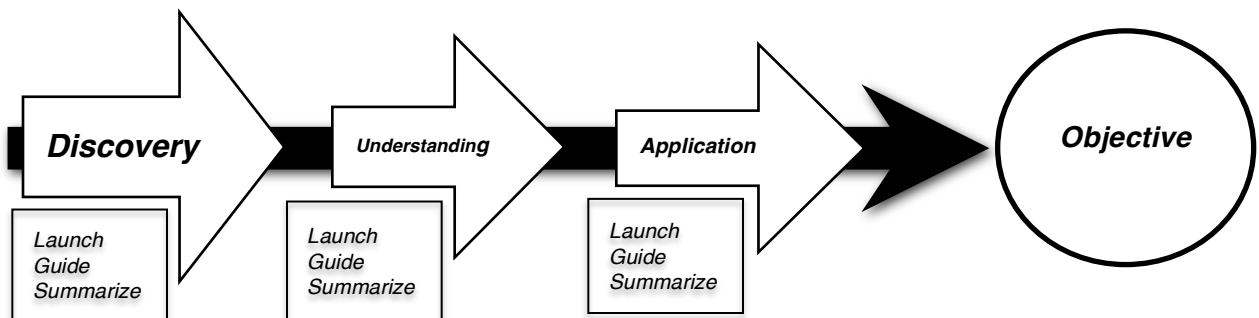
The Questions

- Discussion is the format, not teaching
- Each question should move your group closer and closer to the objective
- Self-discovery is the goal of good questions
 - Never tell anyone anything that they could discover on their own
- You'll want to create these three types of questions:
 - 1) Discovery Questions
 - "What"
 - Open-ended, well worded question that introduces a topic

- 2) Understanding Questions
 - “Why”
 - More narrow, well worded, follow up question, seeking to find relevance and relationship to the facts discovered in the discovery question
- 3) Application Questions
 - “How”
 - Direct, well worded, final question challenging the participants to make these relevant facts a reality in their life
 - Application Principle: SPAM it
 - Specific
 - Personal
 - Attainable
 - Measureable

The Phases

- Three phases to each of the well worded questions
 - 1) Launching phase
 - Conversational tone
 - Launch discussion
 - After you ask it, be quiet – Wait for an answer
 - Don’t try to reword the question – Let them know the ball is in their court
 - 2) Guiding Phase
 - Affirm your group’s answers
 - Ask what someone else thinks
 - Ask how someone else would respond to the first answer
 - You are simply the facilitator
 - Picture yourself as trying to keep up a beach ball in the air and passing it (the discussion) on
 - 3) The Summarizing Phase
 - Wrap up and draw some conclusions
 - Not a time to teach, but to restate what has been said
 - Not teaching and explaining how people’s answers are wrong will keep people coming back



Essentials for Ministry: Momentum, Multiplication, Management

Must give adequate attention to each for successful ministry.

Can't only focus on the ones you are personally gifted in.

Momentum: Fueling the Movement

- Enthusiasm factor – In order to have a movement, you must have momentum
- Weekly meetings, retreats, catalytic events generate good momentum
- Need to understand the mood, needs and schedule of a campus to adequately plan and carry out momentum
- Must have the right students in the right places to make this happen
- Build ministry and plans around momentum cycles
 - Capitalize on what momentum does
 - Don't neglect the spiritual things that can be stirred up from conferences or retreats
 - Challenge students to the next level of commitment after a catalytic event

Multiplication: Expanding the Movement

- If momentum is the front door to your movement, then multiplication is the factory inside
- Don't only give time, energy, attention to momentum events, but give life to multiplication
- Capitalize and follow up on what momentum does for your ministry with good planning for multiplication
- Without Multiplication, no lifelong laborers will be built

Management: Serving the Movement

- Could be having lots of fun (momentum) and doing great in giving you life away (multiplication) but if you are not managing the movement, it will all be lost quickly
- Get the upper hand in advance planning and don't let it sneak up on you
- Delegate well / empower students
- Let others serve while you manage / delegate to them
- Organization, evaluation and communication become vital elements here
- Three simple questions to ask not only about individuals, but about your ministry too:
 - 1) Where is the student / ministry currently?
 - 2) Where are we trying to take it?
 - 3) What is the next step?

